



THE FOUR ABILITIES THAT ACCELERATE SALES PERFORMANCE



WITH JIMMY Z!

HOW DO YOU BRING OUT THE BEST IN YOURSELF AND OTHERS?

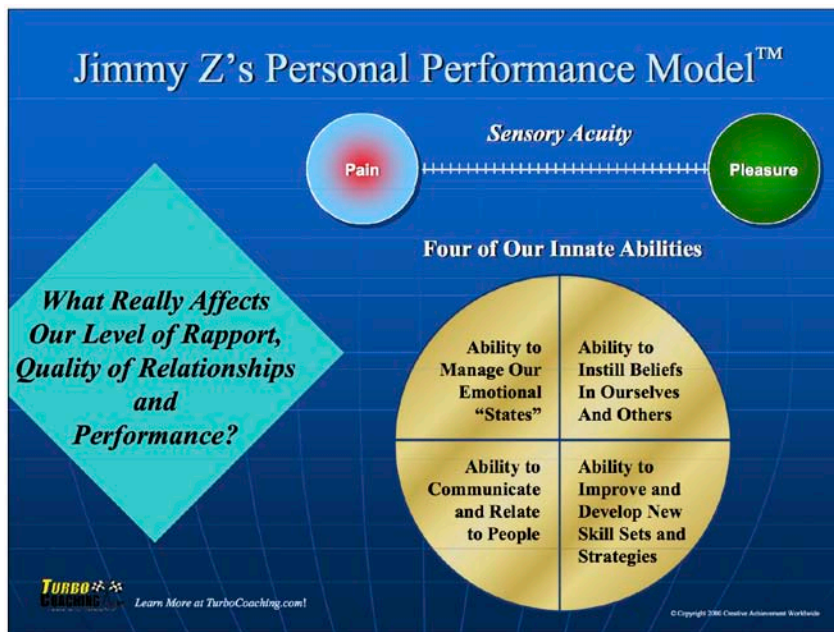
The **Four Abilities That Accelerate Sales Performance** Provides You a Tremendous Insight Into How To Read People and Create a Connection and Rapport, How to Effectively Determine Their Needs, and How To Sell To Them So They Are Compelled To Buy!

Out of This Dynamic Session, You Learn How to:

- ◆ Instill Belief and Confidence In Yourself and Others In Your Products and Services.
- ◆ How To Read and Relate to Different Kinds of People and Communication Styles.
- ◆ How To Improve Your Ability to Develop and Implement New Skill Sets and Sales Strategies.
- ◆ How To Manage The Emotional Climate of Any Sales Situation So The Prospect *Wants To Buy*.

Whether you want to get the most out of yourself or lead others to bring out the best in themselves, these Four Abilities play off each other to improve or impede performance, and are absolutely key to achieving outstanding results. Out of this Session you Learn How to Exercise, Strengthen, and Develop Them In Yourself... *and Others!*

LEARN HOW YOU CAN UTILIZE THE FOUR ABILITIES THAT ACCELERATE SALES PERFORMANCE!



To be an effective **Sales Person** requires that you have **Strong Belief** in the merits and value of your efforts; **Strong Skill Sets and Sales Strategies** that consistently prove effective; **States of Mind and Emotion** that are resourceful and contagious; and the ability to **Create Rapport and Communicate Effectively** with all different kinds of people that you interact with. Improve these abilities and there is no limit to what you can achieve!