



*Presents*



## **CULTIVATING ADVOCATES AND GETTING MORE REFERRALS!**

***“Skill Drill”™***

**WITH JIMMY Z!**

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### **WHAT IS THE MOST VALUABLE SKILL YOU HAVE AS A SALES PROFESSIONAL??**

Without a doubt, it's your ability to consistently generate referrals from anyone, anywhere at any time! Make No Mistake...

***It's All About Cultivating Relationships.***

Invest some time to drill your skill to constantly create referrals from anyone at any time, and learn to cultivate advocates that send you referrals for a lifetime!!

**Out of this “Skill Drill”™ you will learn:**

- ◆ What *you* will say to "Bridge" any conversation into a request for referrals.
- ◆ 10 Things *you* will say to help people think of others whom they can refer to you.
- ◆ A highly effective strategy to *get* the appointment once you call!
- ◆ How to nurture and develop Advocates who consistently promote you, and generate an endless stream of referrals!

***Invest In Your Ability To Produce!***

**Book “Jimmy Z” today at  
1-888-GO2-GROW  
(1-888-462-4769)**