

# “Jimmy Z” *“The High-Energy, High-Content, Speaker People Love!”*

## **Turbo Charges Your Event with Excitement...**

“Jimmy Z knows how to fire up a crowd! **He’s the best convention opener that we’ve ever had!**”

*Jim Mercon - Quixtar Diamond IBO*

## **...Compelling Your Team To Take New Initiatives Together...**

**“The excitement and enthusiasm you created has been unbelievable!** The spirit of the team is showing through in the initiative being demonstrated by the associates, who are now suggesting creative and innovative ideas. I believe that **they now have the confidence and the support from each other** to suggest ideas and then actually take the initiative and responsibility to implement them. I want to thank you and look forward to having you back in the future!”

*Todd J. Mueller, President*

*Mueller Enterprises of Oshkosh, Ltd., WI.*

## **...With Breakthrough Results!!**

“Thank you for the excellent job of tailoring your Quality Customer Service presentation to fit Century Tile’s need. You related to so many things that really hit home with our employees. You addressed the issues very directly and **got everyone involved and motivated to do their part better.** The entire session was dynamic. We have an incredible amount of *“Power to Serve”* to tap into to keep the momentum.”

*Lynn Boger, Training Manager*

*Century Tile Stores, Lombard, IL.*

**Are you looking** for a Speaker/Trainer with 29+ years of proven expertise to motivate Sales and Management Teams to band together and **breakthrough to new levels of performance and productivity?** Breakthroughs in performance is what “Jimmy Z” delivers.

As President of TurboCoaching.com, “Jimmy Z” Zawiski has been assisting companies worldwide to crystallize their thinking and **create Training Solutions that produce specific, measurable and lasting results.**

Whether you **want a high energy Keynote** to open a conference that creates a motivated climate of positive expectation, an Emcee who adds energy and humor to the event, or a high content conference closer that can **inspire and motivate them to step up** their performance back in the field, “Jimmy Z” gets it done for you!

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## **TURBOCOACHING.COM**

Bringing you **Accelerated Learning Techniques** that increase retention and most importantly application of what’s presented, **Jimmy Z connects your Team** to a shared vision of what’s possible and compels them to collaborate in raising the bar of performance and results that make a difference in your company and their lives!

After most training efforts, people remember a few things, apply even less, rarely look back at their notes, and retention/application wanes. Jimmy Z introduces **Promise Cards™** to increase retention and the application of the ideas, *at an increasing rate* after exposure!

Capturing key skill sets, strategies and communication frames on **Promise Cards™**, the participants **Accelerate learning** and **bridge the gap to application.** The Team then gets the repetition they need to become unconsciously competent in using the strategies and communication frames, and can share them with each other. They **increase retention and application**, *while contributing what they’ve learned to others on the Team!*

Turbo Charge your Training efforts at **TurboCoaching.com** with Live Events, Webinars and Tele-Seminars to assist you in the *consistent Growth and Empowerment* of your Team!  
**Check it out!**



*“Jimmy Z is an  
inspired leader,  
driven to constantly  
improve the quality  
of life for all those  
who desire it.”*

**Anthony Robbins,**  
*Chairman,*

*Robbins Research  
International, Inc.*

Author of best-  
selling books,  
*Unlimited Power*  
and

*Awaken the Giant  
Within*

PROFESSIONAL  
MEMBER



NATIONAL  
SPEAKERS  
ASSOCIATION

## Some of Jimmy Z's Clients Include...



DOLCE & GABBANA

QUIX TAR

LANIER  
A RICOH COMPANY

3M Worldwide



HINSDALE BANK  
& TRUST COMPANY



RE/MAX



## KEYNOTE PRESENTATIONS

### How To Get The Very Most Out of This Conference!

This session is an awesome way to warm up the crowd and set a motivational high-energy context for your conference! “Jimmy Z” rallies the Team to generate an open mind, a ton of positive energy and a willingness to stretch their comfort zone. They are compelled to not just make the most of the conference here, but to set a course for how they will relentlessly improve their efforts back in the field where it counts! Great Icebreakers for them to Meet & Greet & bond as a Team then sets the pace. He also introduces his “**Game of Empowerment!**” cards to capture “Hot Tips”, best practices, “To Do’s” and key content from the conference so they can hit the ground running once they get back!

### Turbo Coaching for Sales People!

Phenomenal session to fire up your Team! They come out of it believing they *can* sell more, and are *motivated* to take what they learn and put it into action! They learn to “Model” the strongest beliefs, strategies and skill sets of their champion sellers and get on the fast track to greater sales. They then learn to utilize the power of *Jimmy Z’s Personal Performance Model™* to better understand how their *Skills Sets, Beliefs, Emotional States* and *Rapport Skills* all effect each other in positive and negative ways, and how they can better control them so that *it is always getting easier to be more productive*.

### Emotion Management:

#### How To Stay Enthused, Motivated and Productive All Day!

Managing your emotions to stay resourceful no matter what the circumstances, is one of the most valuable life skills you can develop! Out of this fun and uplifting session you get insightful strategies and develop an ability to consistently put yourself, your customers and your colleagues into resourceful emotional “*States*” of mind **that compel you and others to be at your best...no matter what the challenge at hand!** You learn what *causes* your emotions and how you can develop the ability to create so much confidence and certainty at will. Then, at the end of the session each participant demonstrates this ability by breaking through a 1” board with their bare hands!! Absolutely Unstoppable!

### Turbo Teams™ and The Game of Empowerment!™

This skill session is highly interactive and fun to be part of! It bonds the participants into **Turbo Teams™** so they get to know each other better, and are compelled to forever design new ways to empower each others’ efforts and achievements! It introduces a number of specific communication tools and strategies to optimize customer and colleague relationships. Each participant receives a deck of cards from “**The Game of Empowerment!**”™ and is guided through a variety of fun and interactive exercises that add excitement to their roles and goals in life. A number of other organizational systems and strategies are also introduced to engage them in empowering themselves and others to excel, and *Enjoy the Journey!*

### The Art and Skill of Communicating With Rapport

This session assists the participants in gaining insight to the conscious and unconscious levels of Rapport present among their colleagues & customers, and really, anyone else that they are communicating with. This fun and interactive workshop assists the participants in developing heightened “**Sensory Acuity**” (acute sensory perception) for the level of rapport or lack there of present around them at all times. The level of rapport they can generate with their internal and external customers is directly related to their ability to produce results! They’ll read people better to create more rapport and communicate more effectively with people of different types of communication styles. A great Team builder!

### How To Get More Life Out Of Your Time!

I’ve always believed we each have all the time there is, *how we use it* is what makes the difference! Well the truth is told in our time and priority management, as well as our ability to stay focused in the midst of distractions and demands upon our time and attention. This rapid-fire skill session covers 20+ instantly implementable “**Hot Tips**” to get more out of your day with less stress and effort. You begin a change in habitual behaviors that directly result in greater productivity. Using **Promise Cards™** from **The Game of Empowerment!**™, the session assists your Team to be more effective and balanced in their lives, and absolutely provides a many fold return on investment!

Call “Jimmy Z” to discuss your conference objectives *now* at  
**1-888-462-4769!**